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NAVIGANT CONSULTING IDENTIFIES CONTINUED NEED FOR BIOINFORMATICS PRODUCTS IN THE PHARMACEUTICAL AND BIOTECHNOLOGY INDUSTRIES

Analysts believe proteomics and pharmacogenomics applications will drive growth of the analytical software market

SAN MATEO, Calif., Feb. 18, 2004 – Navigant Consulting, Inc.'s (NYSE: NCI) Front Line Strategic Market Reports™ analysts expect continued demand for bioinformatics analytical software for drug discovery and development to drive market growth over the next five years. The analysts also believe demand will be particularly strong among the proteomics and pharmacogenomics applications as the segments mature and analytical software packages become more flexible and robust.

In the report, entitled “*Bioinformatics Analytical Software: A Strategic Market Outlook*,” the analysts identify the major needs of end-users in four major application segments, which include genomics, proteomics, cheminformatics and pharmacogenomics. The report provides information gathered through interviews with scientists in both academia and the private sectors to detail end-user perspectives on purchasing decision factors, currently marketed products and on the industry’s outlook. Supporting secondary sources for the report included industry news releases, SEC filings, industry websites and scientific periodicals.

“Proteomics and pharmacogenomics applications for bioinformatics tools have room for expansion,” said Toinette Hartshorne, Ph.D., former Scientific Manager at Incyte Genomics. “However, suppliers need to continue to develop better algorithms to efficiently analyze raw data in these segments. Concurrently, major advances need to be made in distilling the information gathered from analytical software into usable units and further integrating them into the knowledge database.”

The analysts predict that the global market for analytical software will grow at approximately nine percent compounded annually over the next five years. Applied Biosystems and Amersham Biosciences, suppliers of hardware platforms such as DNA sequencers and microarrays, will continue to exploit their inherent advantage in developing compatible analytical software and retain market share in the near future.

According to Navigant Consulting's research and analysis, the worldwide bioinformatics analytical software market will reach nearly \$245M by 2004 and \$375M by 2009.

"Despite the need for bioinformatics tools in drug discovery and development, players in this market face significant challenges in maintaining viable profitability; industry-wide consolidation is expected to continue in the near future," said Andrew Kim, Associate for Front Line Strategic Market Reports, Navigant Consulting.

For additional details, complimentary PDF sample pages or to order "***Bioinformatics Analytical Software: A Strategic Market Outlook***," please contact Anil Patel of Navigant Consulting at 650.525.1500 x135.

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